



Chris Toal
Wellness at Work
1/13 Grosvenor Street,
Grey Lynn
Auckland

March 23, 2000

Team New Zealand Ltd
132 Halsey Street
Freemans Bay
PO Box 91121, AMSC
Auckland, New Zealand
Phone +64-9-303 2000
Facsimile +64-9-300 3238

Dear Chris,

At Team New Zealand we're extremely proud of what we've accomplished – the first successful defence of the America's Cup outside the United States.

But we also know our team couldn't have done it without the quiet support over the past months and years from teams like yours.

As we've worked and tested and planned our defence of the Cup, it has been an enormous boost to know that firms such as yours believed in us – and were prepared to sustain us in practical and beneficial ways.

That support has been a vital ingredient in our eventual success. Everyone at Team New Zealand wants to send a big THANK YOU for everything you have done.

Brad Butterworth, Tom Schnackenberg and I have formed the new management team for Team New Zealand and we've already started planning our next Cup defence in 2003.

As part of that process, we'd like to get your feedback on how Wellness at Work feels about its relationship with Team New Zealand. We're keen to learn what we have done well in the past – and what we can do better. Please stay in touch – either drop us a line or call Kristen Sneyd on 357.0112..

Best regards



Russell Coutts

